



# FSANA

Flight School Association  
*of North America*



The Business of Flight Training<sup>SM</sup> | [fsana.com](http://fsana.com)

## Welcome to the Flight School Association of North America

The Flight School Association of North America is a membership-based association which represents flight schools, firms that provide products or services to the flight training or aviation industry, and supporting partners.

Through the Flight School Association, the flight training industry has a voice which clearly represents the core foundation of the flight training segment within the aviation industry.

The Association is comprised of a volunteer board of directors along with a paid staff which supports the Association, related services and programs.

The Flight School Association identifies and establishes programs that are intended to help both new and existing flight schools across North America as they deal with the multitude of work-scope issues they face on a daily basis.



## Key Functions and Benefits

- Accreditation program
- Annual flight school conference
- Develop stable sources of financing for flight students
- Increase student starts and retention
- Membership newsletter
- Programs to enhance the flight training industry
- Provide marketing and promotion support
- Web site with flight school locator

\*Some member benefits have not yet been fully implemented



## Mission

To work in alliance with the aviation and aerospace industry; to serve and foster the flight training industry; to provide programs and services that will enhance the ability of flight schools to serve their customers and communities; and to promote best business practices which will help flight schools and their industry thrive and increase the pilot population in North America.

## Highlights

### Annual Conference

Every year, the Flight School Association will conduct a flight school conference which brings together flight schools, business partners and all others whose common interest is the flight training industry.

### Flight School Education

The Flight School Association offers assistance and guidance to flight schools as they start-up, develop and grow. The major focus is centered around making a flight training business a successful business.

### Association Committees

The Flight School Association includes a committee structure which encourages members to participate and help develop programs and policies for the betterment of the industry.

### Awards and Recognition

The Flight School Association provides a forum for recognizing both individuals and organizations who contribute to enhancing the flight training industry.

## Please Join Your Association

The Flight School Association is only as good as the members who join and participate. Becoming a part of the first and only dedicated association for the flight training industry will help ensure that the flight training industry is prepared to move forward for decades.

Please do not hesitate. Your membership is important. Call or email us if you need an application. Or you can download a membership application on our Web site.

Flight School Association of North America  
3111 Arcadia Avenue, Allentown, PA 18103  
610-791-4359  
Fax 610-797-8238  
info@fsana.com  
www.fsana.com



The Business of Flight Training<sup>SM</sup> | [fsana.com](http://fsana.com)