



Flight School Association of North America

The Business of Flight Training | fsana.com

3111 Arcadia Avenue, Allentown, PA 18103
610-791-4359 Fax 610-797-8238

BUSINESS APPLICATION FOR MEMBERSHIP

Please complete a copy of this form for each person.

Today's date \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Name \_\_\_\_\_
First Last

Title/position \_\_\_\_\_

Name of business: \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

Business phone ( \_\_\_\_\_ ) \_\_\_\_\_

Fax ( \_\_\_\_\_ ) \_\_\_\_\_

Email \_\_\_\_\_

Website \_\_\_\_\_

Businesses which supply products or services to the aviation industry, please provide a brief description of your products or services:

Applicant referred by \_\_\_\_\_

MEMBERSHIP CATEGORY

See page 2 of this form for category descriptions, dues and codes. Circle the code for your membership category:

A1 A2 A3 B1 B2 B3 C D E

PAYMENT

a. Dues amount (based on above code) ..... \$ \_\_\_\_\_

b. Add'l Ad-on Coworker memberships \_\_\_ x \$50ea ..... \$ \_\_\_\_\_

c. Total payment (add a + b) ..... \$ \_\_\_\_\_

- Please acknowledge receipt of my payment with printed invoice.
Check enclosed payable in U.S. dollars to: FSANA

CC# \_\_\_\_\_

VISA MasterCard American Express Card security code # \_\_\_\_\_

Name as it appears on card \_\_\_\_\_

Expiration date Signature

Zip code associated with this credit card \_\_\_\_\_

COMMITTEE PARTICIPATION

If you are interested in serving on one or more committees, please check [X] those that apply:

- Accreditation Marketing/Public Relations
Annual Conference Membership
Career Pilot Programs
Legislative Affairs Unmanned Aircraft Systems

CLASSIFICATIONS — Help us understand our membership. Check [X] all classifications that describe you/your organization:

- Flight School (check all that apply)
Airplane Flying Club
Glider Government
International Students Heliport—Private Use
Multi Engine Heliport—Public Use
Part 61 Maintenance and Repair
Part 141 Pilot—Private Pilot and Above
Part 61 and 141 Pilot—Student
Recreational Supplier to the Industry (check all that apply)
Rotary Wing Aircraft Distributor
Seaplane Aircraft Manufacturer
Sport pilot Aircraft Parts and Components
Turbine Avionics
Aircraft Sales Consultant
Airline—Air Cargo Service Fuel
Airline—Passenger Service Power Plant
Airport—Commercial Service Other
Airport—General Aviation
Association or Nonprofit
Business Owner
Charter Operator
Corporate Operator
Educational—College
Educational—Secondary School

EMAIL scanned application to: info@fsana.com

or FAX application to: 610-797-8238

or MAIL application and remittance to:

FSANA | 3111 Arcadia Ave | Allentown PA 18103

OFFICE USE ONLY

Payment date \_\_\_\_\_

Check # \_\_\_\_\_

- AMX
MC
VISA

- CRM
Newsletter
Welcome letter

# Membership Categories and Annual Dues Schedule

Find your membership category and level, then circle the appropriate code number where indicated on **page 1**.

## A. FLIGHT SCHOOL OPERATOR

Membership category for a business that provides flight training and owns, operates or leases aircraft, and maintains facilities. Annual dues determined by number of aircraft operated for flight training and/or rental. Membership includes 2 or more ADD-ON COWORKER memberships.\*

No. aircraft	Code	Annual dues	Add-on coworkers included
1-5	A1	<b>\$150.</b>	2
6-20	A2	<b>250.</b>	3
21-up	A3	<b>350.</b>	4

## B. BUSINESS PARTNER

Membership category for a business that supplies products or services to the flight training or aviation industry. Annual dues determined by number of persons employed by business. Membership includes 2 or more ADD-ON COWORKER memberships.\*

No. employees	Code	Annual dues	Add-on coworkers included
1-5	B1	<b>\$150.</b>	2
6-20	B2	<b>250.</b>	3
21-up	B3	<b>350.</b>	4

## C. ASSOCIATE

Membership category for an association, airport, fix-base operator, heliport, organization or government entity not directly involved in the flight training industry. Membership includes 2 ADD-ON COWORKER memberships.\*

Code	Annual dues	Add-on coworkers included
C	<b>\$150.</b>	2

## D. ADD-ON COWORKER

Membership category for an employee whose organization holds a membership in categories A, B, or C above.\*

Code	Annual dues
D	<b>\$50.</b>

## E. INDIVIDUAL

Membership category for a person not employed by a current FSANA member.

Code	Annual dues
E	<b>\$100.</b>

\*The number of **included** Ad-on Coworker memberships at each level appears in far-right column. You may *add* unlimited **Add-on Coworker memberships** for \$50 per employee per year. We encourage all key employees to become members. A membership application is required for EACH coworker.